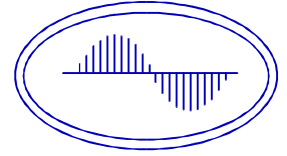


## Electroservices (Midlands) Ltd.

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April to June 2008

## Electroservices Quarterly Newsletter

### Topics:

- Fluke Agreement
- ITAR Compliant facility
- POD available through Client Area
- Workshop Laboratory restructure

### Fluke Distribution Agreement

In March Electroservices and Fluke signed a Fluke Selective Distribution Agreement allowing us to directly supply



Fluke General Purpose Products. The agreement was set up to enhance the service given to the MoD concerning Fluke products but is available to all our customers. The range of Fluke products covered includes: Digital Multimeters, Electrical Products, Digital Thermometers, Thermal Imagers, Indoor Air Quality Tools, Scopemeters, Power Quality Tools, Field Calibrators and general accessories. Most instruments can be supplied with a Certificate of Calibration either from the OEM or Electroservices. For prices or further information on Fluke or Megger products contact: [info@electroservices.com](mailto:info@electroservices.com)

### ITAR Compliant facility

In July Electroservices (Midlands) Ltd signed a Technical Assistance Agreement with Aeroflex Wichita Inc. and Aeroflex International, allowing for transfer of technical data between the companies concerning specific Aeroflex Test Sets and accessories used within the MoD. This agreement is subject to ITAR (International Traffic in Arms Regulations) by the US Government and as such requires a very high level of security concerning technical information. Some of the changes undertaken by Electroservices to ensure compliance include: upgrading of our entire software systems to a high encryption level, swipe card access to an ITAR workshop restricted to certain personnel only, opaque internal windows and one way external window shielding plus restricted external communication access. Such agreements are subject to un-scheduled audits and major fines if non-compliance is discovered.

### POD available through Client Area

Over recent months Electroservices have been trialing various PDA systems to enhance the already comprehensive information available from our web site Client Area to include proof of delivery. Most of the PDA's trialed have not been found to be user friendly, due mainly to the fact that signatures gained tend not to reflect the true signature of the recipient! This has led our IT team to redesign our delivery note allowing for automated scanning into our "Calibre" system following its return, giving the customer access via our secure web site to an actual copy of the original traced via our job reference number. So far the feedback from this Client Area addition has been excellent.

### Workshop Laboratory restructure

Ever increasing input of instrumentation from our growing customer base and the requirements imposed via ITAR have resulted in the need for a total restructure of the workshops in order to gain more working space for the engineers. Major sized rigs used to calibrate the more diverse test equipment have been moved from the main workshop into a separate area allowing for better space utilisation within the main



laboratory. This separate area now incorporates the following test equipment: High Power Amplifier Rig with a range of 10kHz to 1 GHz currently up to 200W (soon to be 1kW), Bruel & Kjaer Accelerometer Test Rig, Bruel & Kjaer Sound Level Test Rig, Isotech Temperature Baths with a range of -40 to +600 degrees Celsius, Vaisala Humidity Standards and Druck/Ruska Pressure Calibrators with Budenberg Dead Weight Testers. The range of test equipment covered by this capability includes: RF Wattmeter's, Accelerometers, Sound Level Meters, Temperature Probes and Indicators, Humidity Probes and Meters, Pressure/Vacuum Gauges and Transducers.

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