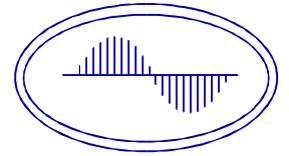




Electroservices (Midlands) Ltd.

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April to June 2010

Electroservices Quarterly Newsletter

Topics:

- Company Restructure
- SWP Approval for Torque Multiplier Calibration
- New trainees start as part of expansion push
- DVD – Millbrook
- Bears, Supacats & Diamond Rings!
- More Tits!

Company Restructure

In June Electroservices Enterprises Ltd announced details of a planned Company restructure, which will affect both divisions and all three operating sites. The restructure will involve consolidation of both divisions and all three operating sites under one roof within a new facility based in Telford.

This decision was made after many months of consideration and deliberation and will involve the total closure of our Electroservices (Instruments) Ltd facility in Cwmbran in South Wales. The closure of the Cwmbran site will be completed by the end of August 2010. A planned transferral of the customer base, staff and equipment from the Wales based facility to Telford started from June onwards.

Simon Plant, Managing Director was quoted as saying: "The Directors see this restructure as a very positive move for both the Company, shareholders and Customers alike. By bringing all our facilities, including our UKAS laboratories, non-ionising radiation facilities, mechanical laboratory, wind tunnel and general workshops together along with all the staff and management team within one building with further scope for expansion, our overheads will be reduced and the service given to our customers further improved."

SWP Approval for Torque Multiplier Calibration

For the last eighteen months Electroservices (Midlands) Ltd have been working very closely with Siemens Windpower A/S and Siemens Power Generation to set up an approved facility to enable calibration of the equipment and tools used by their engineers for both the offshore and on-shore servicing of the ever increasing number of wind turbines within the UK. Previously all equipment and tools were returned to Denmark for calibration but following



visits from the Danish auditors we have recently been approved for the repair and calibration of Torque Wrenches and also Torque Multipliers to add to the approval previously gained for pressure, temperature, electrical and mechanical equipment. The Torque Multipliers can have a range up to 3200Nm and are calibrated to a procedure jointly designed by Siemens Windpower A/S and Electroservices to ensure operation is checked in both planes. The Telford based approval has drastically helped reduce the equipment downtime and cost of ownership to Siemens within the UK.

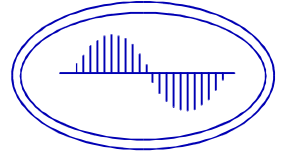
New trainees start as part of expansion push

Three new trainees started within the Telford facilities in June. All three trainees have previous experience within the Mechanical and Electronic engineering fields but are all new to calibration. The three will undertake Electroservices in-house based four year program which incorporates both Mechanical and Electronic calibration and repair training plus college attendance leading to a minimum HNC (or equivalent). The addition of the trainees is just part of a current recruitment drive which has seen eight new starters in this year with further staff additions envisaged over the next few months. This is in part due to the Company restructure but mainly due to the extra workload placed upon the Company due to new contracts won and an increase in numbers from existing Customers. The Managing Director commented "The calibration market is currently going through a turbulent time with major players refocusing due to the worldwide commercial downturn and Trescal surging into the UK buying up many of our competitors. This has created a little uncertainty within the calibration world and lead to many of the larger Electronics companies revisiting their current calibration contract arrangements. This has been coupled with ongoing recommendations from many customers. The size, reputation and performance of Electroservices has put us into an excellent position to take advantage of these uncertainties, hence the decision to restructure and expand whilst building and land prices are in our favour. The most difficult aspect of this is controlling the expansion whilst ensuring the service levels we give our Customers are maintained. Good communications and the backing of an excellent in-house business control system will be the key to riding this wave of expansion but the prospects for the Company are very exciting." Since the new year Electroservices (Midlands) Ltd have seen a 20% increase of instrumentation passing through their doors.



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DVD – Millbrook

This year Electroservices (Midlands) Ltd were invited by Colonel John Abbot (DE&S) to attend DVD at Millbrook Proving Ground. As a key supplier to the Colonel's Test Equipment Management Department based within RAF Brampton, Electroservices were seen as encompassing the services offered by TEM to the tri-services within the MOD. A team of representatives from Electroservices, including Robin Jones (Technical Director), Kate Thompson and Karen Hill (MOD Contract Support Managers) attended the prestigious two-day event and set up stand within the Deployable Support & Test Equipment area. This year's event had over 300 individual companies exhibiting their goods and services. General Sir Kevin O'Donoghue KCB CBE, Chief of Defence Materiel commented "DVD generates an exchange of ideas which enables us to continue supplying the best possible capabilities and support to our Armed Forces."



More Tits!

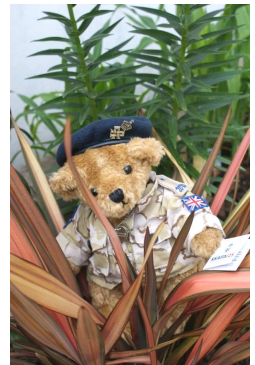
Following last years successful fledging of Blue Tits from a nest within the Midlands sites walls a further brood have flown the nest once more this May. The birds had obviously heard about



our recent ISO14001 approval and decided it was environmentally safe to return! I know it's a tenuous link but it's cheap! Cheap, chirp!

Bears, Supacats & Diamond Rings!

The link between all three is Karen Hill our Administration and MOD Contract Support Manager. Karen had a busy and very lucky week near the end of June. Not only did she win a Sergeant SSAFA Teddy bear by entering a business card draw held by Multipart Defence, then had a go in a Supacat and Land Rover with Kate Thompson (the pair of them having used their charms on the unsuspecting reps) at DVD – Millbrook but at the weekend having been whisked off to Anglesey, her fella Mark proposed on the beach as the sun set – if her luck holds out she will soon be known as Karen Cheshire!



Editorials: Simon Plant
Arrangement: Duncan Richards
Photos: Simon Plant, Kate Thompson, Robin Jones