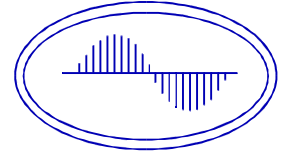


Electroservices (Midlands) Ltd.

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January to March 2011

Electroservices Quarterly Newsletter

Topics:

- New Building Refurbishment
- Further Staff Increases
- Electroservices take on Everest!
- Babcock Nuclear contract
- New van added to fleet
- Comic Relief

New Building Refurbishment

On the 11th February we finally put pen to paper and signed the purchase documentation for our new offices based in Halesfield, Telford. The refurbishment work on the 44,000 square foot facility immediately began in earnest, acting upon the 14 week action plan we had devised in-conjunction with our Quantity Surveyor overseeing the project. For the last seven weeks we have had specialist teams of workmen undertaking a multitude of tasks including removal of steelwork and shrubbery, air-conditioning fitment and upgrade, wall removal, wall replacement, re-wiring of electrical and communications systems, fitment of security systems, painting and decorating. The transformation of the building has been and continues to be startling. BT have fitted a new lease line to ensure excellent communications and our own ICT team have totally re-wired the huge building to Cat 6 standard which should give us an excellent base to continue progression of our in-house IT Systems. On completion the building will include three General Purpose Laboratories, two Microwave Laboratories, a UKAS, R&D and ITAR Laboratory on the upper floor and a UKAS Mechanical Laboratory, Torque, Pressure, Crimp, Sound and Vibration laboratories on the ground floor, all of which have had new ECA Class A air-conditioning systems fitted. Further facilities include two large office areas with floor to ceiling glass partitioning, ICT & Server room, library, admin office and reception, two very large training rooms, a sun lounge meeting room, sixty seat canteen with full restaurant class kitchen and a huge open-plan

area for our screened rooms. Is this the largest test equipment calibration and repair facility in the UK? Probably!

We envisage the move to the new premises will be undertaken around the end of April and full completion of the project by the end of May.



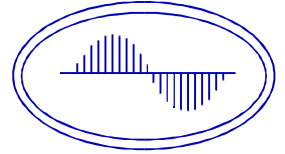
Further staff increases

Since the turn of the year Electroservices have started to ramp up our recruitment rate prior to the move into our new facilities. Four engineers, two van drivers and one administration staff member have been added to the payroll since January. New customers are being added to our customer base at an average of two per day and record levels of test equipment continue to flow in and out of our doors. The move to our new site will hopefully allow our recruitment drive to continue which in turn will allow us to improve the turnaround times given to all our customers, especially for repairs of instrumentation where the turnaround timescales have started to increase over the last six months due mainly to the large influx of extra calibration work, which in our business always has to take priority. The plan for the new site is fairly simple: more space, more engineers and an even better service than at present!



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Electroservices take on Everest!

Duncan Richards, one of our intrepid Directors, took on the might and majesty of Everest in February with a two and a half week sponsored trip to the Himalayas to raise money for the British Heart Foundation.



The trip involved trekking through the snow laden foothills of the Himalayas to Everest Base Camp at 5380 metres. The main stomp from Lukla to Base Camp took a gruelling 10 days with 18 inch snow falls ensuring the journey was nothing but arduous. The longest treks consisted of 8 hours of hard walking in temperatures as low as -25°C in the biting winds. Duncan has raised £3700 for the British Heart Foundation with donations still left to collect. With this trek under his belt he has caught the bug (as well as a cough like a wolf) to see the world. The question is where will his adventures take him next? My guess would be the doctors with that cough!

Babcock Nuclear contract

March saw Electroservices sign an agreement with Babcock Nuclear Ltd for sub-contract services covering the calibration and repair of test equipment across the range of sites currently serviced by Babcock Nuclear Ltd. The contract period is initially for three years with the option to extend for further three year periods up to a total of twelve years.

New van added to fleet

In March a further new Mercedes Vito van was added to our fleet primarily to cover new routes added to the North of England and Scotland. This brings the total of Mercedes Vito's we have on the road daily to seven. The new Vito is Mercedes latest version 113 CDI which has reduced emissions combined with greater power and improved fuel economy. With added extras such as a driver comfort seat, heated mirrors, speed restrictor, new fitted padded racking and carpeted throughout the vans are perfect for fronting the service given by Electroservices.

Comic Relief

On the 18th March nine year old Cory Plant was helped by the admin and management staff of Electroservices to raise the princely sum of £57 towards the worthy cause of Comic Relief 2011. Cory's task was to do "something funny for money" and he opted to undertake a sponsored silence, which if you have ever met the lad (or his dad our MD) was an almost impossible task! His first attempt at lasting an hour was scuppered when after 50 minutes he had to answer a question but with true grit he soldiered on into the next lesson and managed to last a complete hour, a task his dad would never be able to complete! As a thank you for the generosity shown by the staff at Electroservices, Cory sent in a beautifully composed letter and thank you card, which is so good we're going to frame it.

Editorials:	Simon Plant, Duncan Richards
Arrangement:	Duncan Richards
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